

MASTER BOWLERS' ASSOCIATION OF ONTARIO

2016 ANNUAL GENERAL MEETING - May 7, 2016

MOTIONS/RECOMMENDATIONS

1. Welcome / Introductions – President's Report

Thank you for attending this morning and for your ongoing input with our association. The 2015-2016 season marks the MBOA's 51st Anniversary. This season began with the loss of our long time tournament director Henry Fehr. Henry passed away over the summer and his loss has been felt by everyone in our organization. Jim Head and Andrea Freiday have stepped into the roles of tournament director at our various events. We thank them for their service over the year in running our many events. We pride ourselves that our events are run in a professional manner and this begins with the work of Dave Johnson, our Director of Operations in the office and continues with our Zone Delegates and the various tournament staff we utilize throughout the season. Our programs would not be as strong without these individuals and we are grateful for their efforts on behalf of the MBOA

We continue to partner with Jeff and Tom England, the owner of NEB's Funworld their Club Tour. Our Tournament Division was required to play at least one of the Club Tour events for aggregate, and all of our members have the chance to play the Club Tour events, and if they play in uniform, they have a chance to win an MBOA ring.

Our membership overall this season is down 9 members over last season. The continuing closure of bowling centres over the past few years, as well as the decline in Youth Bowlers appears to be the main reasons for this decline. Fortunately, many of the members affected by these closures and declining YBC programs are choosing to participate with the MBOA as unaffiliated Masters. We also saw several new members join, which seems to be a reflection of the quality of tournaments we are running. We are maintaining these excellent programs and looking at new ways to keep encouraging new members to join. Our Tournament Committee is currently working on next year's schedule. We have many dates and centres still to be confirmed. We will post a tentative schedule as soon as possible on both our MBOA website, as well as on our Facebook page.

Our MBOA Group Facebook page continues to evolve, and we are at 484 members now. We are using this page to post reminders of upcoming events, messages that we need to get out to our membership quickly, as well as to post initial results from our various events.

Our Elimination Draw continues to be our largest fundraiser. In the 2014-2015 season, our elimination draw sold out for the second year in a row. This season, we hope to duplicate that success. We would like to take this time to thank all of our members for their support of this draw. We still have a handful of tickets left to sell, so if you would like to purchase one, please see Elaine.

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Our sponsors continue to be key supporters of our game. These sponsors are brought to our association through the marketing efforts of Walter Heeney as well as through board members and MBO members. Our sponsors include Bryan Bridgett and Don Walker of Pla-Mor Bowl, Orleans Bowling Centre, Jeff's Bowl-O-Rama, Echo Bowl, NEB's Fun World, Georgetown Bowl, Phipps Bowling and Softroll, and Orillia Bowl.

We would also like to acknowledge individual sponsors for this season:

Performance Auto Group – Todd Detheridge

Today, George Tughan, our Treasurer, will present our financial statements from last season, as well as our financial standing as of March 31 2016. This year, each member who qualifies for the National Team will pay a fee of \$150 to help offset the cost of going to nationals in British Columbia. This assessment amount will be reviewed each year.

During this AGM, we will be electing 3 members who will represent you for the next 3 years. The board members up for election are Nathan Cooper, Fraser Hambly and Andrew Pike. Being a Board member is not an easy task. It requires a commitment of time and effort. For those of you running for the board today, please do not take this decision lightly. Your commitment will be needed for various board meetings throughout the year, both via conference calls and in person meetings, as well as at some of the numerous events we run during the year. If you are passionate about our sport and association and are willing to commit your time and effort to this board, you will represent the membership well and help move this association forward. For those of you voting, please take your vote seriously. The 3 members elected will represent YOU for the next 3 years.

Once again this year we are holding a Social night beginning at 9:30pm here tonight. Please join us for a few drinks and the Elimination Draw. There will be a cash bar.

In closing, we the board value your input, questions and thoughts. We know we cannot please all of our members all of the time, but with each decision made, it is our goal to do what is best for the association as a whole. We work on behalf of you the members and we hope that the decisions we have made this past season as well as the ones we will make in the future will strengthen our association. We will continue to work on the areas of membership, tournaments and optimizing the operational process. As members of the MBO, we must continue to be ambassadors for the game and our association. The best marketing tool we have is our members themselves.

Thank you,

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Brenda Walters
President

2. Acceptance of the 2015 Annual General Meeting minutes from the zone Meetings

MOVER: Judy Begley P2 SECONDER: Bernie McMillan B1

CARRIED

3. Acceptance of the financial statements for the period ending July 31, 2015 as presented

From the Financial Spreadsheet as of 31 March, 2016

Column Titled 'Actual July 31, 2016'

REVENUE PAGE

A. Our budget philosophy is conservative on the revenue and aggressive on the expenses.

Consequently our projection for membership was around 440, in fact paying members = 467

B. We have separated the revenue for Uniform Sales (Blue Shirts), Merchandise, and our 50th Anniversary Shirt.

	Revenue	Expense	
Uniform Sales	2336.26	2400.00	
Merchandise Sales	3634.31	2356.22	
50 th Anniversary Shirt	<u>6549.00</u>	<u>6840.00</u>	
	12519.57	11596.22	= +923.35 + inventory

C. Heart and Stroke Charity, a cheque is to be issued in June to submit the donations for last year and also this year.

D. National Assessment revenue is less than budget because of a greater decrease in the number of tournament entries than was anticipated. (31200 – 28440.57 = -2759.43)

	<u>2013-14</u>	<u>2014-15</u>
Tournament Entry paying NA	1926	1907
Entry #s by division Tn	251	265
Teach	704	702
Sr	91 + 162 = 253	116 + 144 = 260
M-Y	88 + 630 = 718	96 + 584 = 680

E. National Hosting revenue from conducting the Masters Championship in Hamilton in June 2016. The 4619.00 will be transferred to the National Assessment Reserve Fund.

EXPENSE PAGE

F. Postage is slightly over budget and Printing is also over budget. When Sport Alliance declared bankruptcy, we had to do this ourselves. Therefore, we rented our own postal box in Bowmanville and arranged for another printer. (eg, the handouts for this AGM)

G. Rings, there are still some rings or diamonds to be acquired and the cost to be accrued for next year.

H. Bank charges and Credit card fees are higher due to the additional activity from hosting the Nationals.

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I. The expense for Nationals is less because our team travelled to Hamilton and the remainder from the assessment is transferred to the National Assessment Reserve Fund.

Revenue less Expense (28440.57 – 10275.61) = 18164.96
Plus National Hosting Revenue + 4619.00
22783.96

J. When this is transferred, our surplus from operations is (24249.87 – 22783.96) = 1465.91

Hosting the Nationals

Revenue	55563	from other Provincial Assessments, sponsorship, fundraising, guest packages, resale items and advertising
Expenses	18356	Hotel and catering
	7787	Transportation, insurance and gas for van
	14063	Lineage
	5662	Resale, jackets, shirts, pokerchips/keychains
	5075	Misc, printing, volunteer uniforms, hospitality (room & refreshments), meetings, decorations and centre pieces
Profit	4619	

Motion to accept the Financials from the period ending July 31, 2015

MOVER: Tim O'Hara P2 SECONDER: Matt Kowaluk D1

CARRIED

Column titled 'Budget 2015-16'

REVENUE PAGE

A. Projected membership at 430

B. Sponsorship decreased with the loss of Stellar Lanes and Nith Valley Construction

C. Increase in National Assessment, \$3 of the \$5 increase for tournament fees. The remainder to be split between prize money and administration.

D. Team Member Assessment has increased from \$50 to \$150 to contribute to the additional airline and hotel costs for the Nationals in BC this year and Sask next year. This increase will be reviewed after the Nationals in 2017.

E. Revenue over Expense (from Tournament Financials) is to offset a portion of the expenses we incur when preparing and running a tournament. These other expenses are not recorded on the Tournament Financial Reports, only the direct expenses from that tournament on that day are recorded. Expenses

such as	Postage	2000
	Printing	1350
	Rings	5000
	Credit Card Fees	<u>3000</u>
		11,350

EXPENSE PAGE

F. Increase Office Equipment, to purchase a new laptop and printer.

G. Increase Printing, still offsite but reducing volume.

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H. Increase Nationals Expense, to cover airline and hotel prices that have increased since our last trip to BC.

I. Operating Loss because of the difference in National Assessment.

	Revenue	Expense
National Assessment	33000	41000
Team Member Assessment	4800	
Difference		(3200)

3rd Page, Account Balances

National Assessment	1393.66	as of 31 July, 2013
	6600.00	added from surplus of 2013-14
	18164.96	added from surplus of 2014-15
	4619.00	added from hosting 2015 Nationals
(4000.00)		transferred to Boettger Fund, to cover shortages from fiscal 2012 and 2013
26,777.62		as at Dec 31, 2015
HST	5932.83	refund to be received, in part due to the transactions from hosting the 2015 Nationals
Boettger Fund	25,655.07	balance is correct, but some transactions from 2012 to 2014 are not included

4. Motion to accept the actions of the Board of Directors for the 2015-2016 season.

MOVER: Jodie Barker K1 SECONDER: Cindy Toll X3

CARRIED

5. Elections:

First call for nominations:

Pat Hotte nominated Cindy Toll from the floor. Jenn Gray seconded and Cindy accepted Fraser Hambly nominated Jeff Forester from the floor. Bob Walters seconded. Jeff declined. Andrew Pike and Fraser Hambly stated they will not run for re-election.

Slate

Nathan Cooper

Nominations from the Field

H2 - Neil Anderson

K1 - Jodie Barker

P2 - Tim O'Hara

D1 - Matt Kowaluk

X3 - Cindy Toll

Second call for nominations: No further nominations

Scrutineers:

Jim Head

Terry Little

Jeff Forester

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Andrea Disher
Bernie McMillan

There was a Tie after the first vote. Second vote was done to break the tie between Matt Kowaluk and Tim O'Hara

ELECTION RESULTS for 3 year term:

Nathan Cooper
Jodie Barker
Matt Kowaluk

Motion to Destroy the ballots:

MOVER: Frank Newman D1 SECONDER: Rob Macdonald E1

CARRIED

6. New Business:

Dave updated the membership regarding the status of the MBO office:

In April 2015 the Sport Alliance of Ontario declared bankruptcy and left all amateur sports uncertain about our offices. The SAO were subsidizing our rent through grants that they were receiving from the Ontario Government. In Sept 2015 the property owners and property managers agreed to extend our subsidized rent until June 2016.

We currently pay \$300.48 for monthly rent which is \$18.00 per square foot. As well we pay \$61.50 for telephones and internet and \$51.00 for parking. Total monthly amount is \$489.27 per month not including long distance charges. Nobody knows how to figure out how to charge the sports for long distance.

The sports were left with very uncertain futures and a steering committee was formed. This committee have been looking for new locations as well as negotiating with our current landlord for a new lease effective July 1, 2016. As of last week, April 28th, 2016 we have not settled on either a new location or a new lease. The general thought now is that sports will now stay on a month to month basis but the monthly costs will increase. O5 were recently told to expect an increase of 30 – 50%. This temporary month-to-month lease would last until such time and a new lease or new location has been chosen and approved by those sports who remain at the former SAO building.

With this in mind, the Board of the Master Bowlers Association decided to physically move to a new location. We have done our own searches for suitable locations and a complete cost analysis in order to make this decision. We have been able to find a location within a storage facility that also rents out office space in Pickering Ontario. With this new location we have free parking and free internet. Our costs will be \$418 per month which includes an office and a storage locker plus \$30.00 for telephone which includes free long distance, giving us a total of \$448 per month and a savings of over \$41.00 per month based on our current rental rates. It is

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expected the SAO rate will increase by at least \$120.00 per month so our savings are even greater. There is no long term lease at this new location; we are renting the space monthly so if another option presents itself, we are free to explore this. The risk is that costs may not be as stable as having a lease.

We will have some additional costs with this move where we will have to purchase our own copier, and moving costs. We may not be able to keep our current phone number but the address in Bowmanville will remain the same.

I believe that we have explored a large number of options and locations and this is the best possible solution that we could find which will keep our costs low and in turn gives us the ability to keep our membership fees stable for the future.

The Board of Directors and I share this information with you to explain why we are moving and hope you understand and approve of our decision.

BOARD MOTIONS APPROVED FOR THE 2015-16 SEASON

1) Motion by Board of Directors: Following the 2016 Senior Tour Workshop, the Board supports the Ladies Wild Card be changed to every 2nd year from every 3rd year for the 2016/17 season.

Above motion was passed by the Board of Directors on March 29, 2016

ZONE MOTIONS APPROVED FOR THE 2015-16 SEASON

No Motions Submitted

RECOMMENDATIONS FROM ZONES

No Recommendations Submitted

The following comments were made:

- a. Some issues where the Zone Delegate meetings are expected to recommend/comment on Mid-Winter Blue
RESPONSE: we have a tournament committee looking into ways of improving this tournament participation
- b. Members are happier because the Zone Delegates are able to answer their questions at the Zone Level
- c. Player workshops are helpful

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- d. Andy Rainey suggested that the Board dismiss the Zone Delegates that don't do their job and that the Zone Delegates are controlling their meetings;
RESPONSE: The Zone Delegates are voted in and out by you, the members of that zone; feel free to make a change; Board will communicate the date and location of the Zone Delegate meeting through Facebook
- e. Phil Winter asked for an explanation about the Motion that was approved by the Board
RESPONSE: Board explained the motion
- f. Zone Delegates need to communicate with members
RESPONSE: Yes, but members need to take ownership of their issues; maybe invite unaffiliated members to the meetings via social media; the Board wants to introduce Teaching Workshops next year;
- g. It was suggested that we do 3 workshops at various events to get better feedback/participation
RESPONSE: We will consider this
- h. Discussion about inviting Quebec to play in our Orleans tournament
RESPONSE: We took a poll at the last Orleans tournament to see if there were any concerns with us doing this; there was no negative feedback; seemed to be good support for doing this
- i. The Board shared that we would have a donation box at the bowling alley for anyone who wishes to donate towards the Red Cross for those who have lost so much as a result of the Fort McMurray fires
- j. What was the affect of changes to the Mid-Winter Blues?
RESPONSE: Looking to make further improvements to make things better at the Provincial level; it's possible we might put some zones together and have something similar to a mini-regional tournament but this would still be dependent on who shows up

Motion to Adjourn:

MOVER: Matt Houston E SECONDER: Bill Stockhill D2

CARRIED

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LIST OF ATTENDEES

NAME	ZONE	NAME	ZONE
Brenda Walters	Board	Jodie Barker	K1
Fraser Hambly	Board	Gary Sharp	K1
George Tughan	Board	Jeff Forester	E
Barb Chapman	Board	Matt Kowaluk	D1
Elaine Freiday	Board	Matt Houston	Unaffiliated
Andrew Pike	Board	Ted Kormann	J1
Bob Walters	Board	Tim O'Hara	P2
Nathan Cooper	Board	Judy Begley	P2
Christina Herbert	Board	Bill Stockhill	D2
Dave Johnson	Dir of Ops	Kevin Brabender	A3
Jim Head	Tour Dir	Myranda Winter	G
Andrea Disher	Sr's Tour Dir	Phil Winter	G
Paul Hewitt	H2	Rob Macdonald	E
Neil Anderson	H2	Andy Rainey	H1
Mike Herbert	J	Cindy Toll	X3
Bernie McMillan	B1	Jenn Gray	X2
Pat Hotte	X3	Terry Little	A3
Frank Newman	D1		